



VOA Board of Directors Meeting

25 October 2022

VOA President – Mike Kuchavik

VOA Vice President – Wes Frasard

VOA National Secretary – Ed Massena

VOA Treasurer & NJ President – Joe Boscia

VOA Deputy Treasurer & NY President – Matt Altomare

VOA Special Projects – Mike Sutton

Purpose:

- To provide an update on club operations
- To address issues and concerns

Today's Agenda:

- **Viper Quarterly Magazine**
 - VQM-31 shipped and virtual magazine is in the membership portal
 - VQM-32 shipping started last Friday 21 Oct 2022 virtual magazine is in the membership portal in next few weeks
 - VQM-33 still planned for December 2022 – Virtual will go online before Mamba members get the magazine in mail
- **VOA Finances**
 - 2022 Membership & Finances
 - 2023 Membership & Finances
- **NVE-5**
 - Total NVE Registrations sold
 - Total NVE Registrations still available

End-State:

- Informational brief and general discussion for those that attend

Where are we with Financials in 2022? Are we still in Balance?

➤ Membership

- ✓ 1338 members on the portal as of 25 October 2022 = 1306 + 32 (covered members + brought forward)

➤ Show me the Money! *(currently, \$\$ based on 30 September 2022 and 1299 members)*

- ✓ 2022 Receivables **\$254,376** – *in progress*
- ✓ 2022 Payables **\$210,520** – *in progress*
- ✓ Cash Available **\$ 43,857** – *current estimates for closeout on 31 December 2022*

➤ October's big ticket items:

- ☑ Viper Quarterly Magazine (\$5.5K estimate to print & ship VQM32)
- ☑ Picking up VOA store items London, Ohio (**\$1,650**) – unplanned expense
 - ☒ Store sold just over \$5.4K in goods and services
 - ☒ Store cost us just over \$1.5k for shipping and handling fees
 - ☒ Store charged us \$1.65K for packing and labor to assist with the loadout of CO team's NVE-5 clothing item pick-up

➤ Continued transparency in 2022

- ✓ Showing how each Member's dollar is being spent by showing our work
- ✓ Showing how we forecast expenditures and pay our bills every month to eliminate surprises

Where are we with Membership and the Financials for 2023?

➤ Membership

- ✓ 351 members on the portal as of 25 October 2022 = 327 + 24 (covered members)
 - ✓ 40 paid VOA Members – 12%
 - ✓ 287 paid Mamba Member – 88%

➤ Show me the Money! *(currently a mix-bag, \$\$ for 2022 membership mixed in with 2023 membership renewals)*

- ✓ 2023 Receivables **\$ 62,970**
- ✓ 2023 Payables **\$ 17,985** *for Regional Payment distribution at \$65/member*
- ✓ Cash Available **\$ 44,985** *current National 2023 Account Balance for operations - estimate*

➤ Continued transparency in 2023

- ✓ This slide does not provide the 2023 VOA National budget
- ✓ This slide provides a very simplified look of collections vs regional payments
- ✓ January BoD meeting will be the first forecasted budget estimate accounting for all known expenses
- ✓ Showing how each Member's dollar is being spent by showing our work
- ✓ Showing how we forecast expenditures and pay our bills every month to eliminate surprises

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What else needs to be discussed?

Adjourned?